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RETAIL PRICE LIST

OF

1931

**The Coe, Converse
& Edwards Co.**

NURSEYMEN



FORT ATKINSON, - WIS.



TERMS

The Prices in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

Cash on Delivery.

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

Parcel Post, C. O. D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.

RETAIL PRICE LIST

OF

The Coe, Converse & Edwards Co.

NURSERYMEN

FORT ATKINSON, WIS.



STRAWBERRIES

"Do not sell Strawberry Plants for Fall delivery"

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sorts planted with them—one-third to one-half is about the right proportion.

Varieties

Per 25, 75c	Per 100, \$2.00	Per 1000, \$12.00
Aroma (Per)	Senator Dunlap (Per)	
Dr. Burrell (Per)	Warfield (Imp)	
Paul Jones (Imp)		

Special Varieties

Per 25, \$1.00	Per 100, \$2.50	Per 1000, \$15.00
Cooper (Per)	Premier (Per)	
Finch (Per)	Gibson (Per)	

Fall Bearing

Per 25 \$2.00	Per 100, \$5.00	Per 1000, \$35.00
Champion (Per)	Progressive (Per)	
Mastodon (Per)	Per 25 \$2.50	Per 100 \$6.00

RASPBERRIES

No order accepted for less than six plants of one variety. On our tip varieties as far as possible we furnish 2-yr. plants. Where we cannot furnish 2-yr. will furnish strong tips. On the sucker varieties we furnish strong plants.

Per 12, \$2.50 Per 25, \$4.00 Per 100, \$15.00

Sucker Varieties

Cuthbert (Red)
Golden Queen (Yellow)
St. Regis (Red)
King (Red)
Latham (Red)

Tip Varieties

Cumberland (Black)
Older (Black)
Plum Farmer (Black)
Columbian (Purple)

BLACKBERRIES

No order accepted for less than six plants of one variety.

Per 12, \$2.50 Per 25, \$4.00 Per 100, \$15.00

Eldorado
Snyder

Lucretia Dewberry

CURRENTS

Owing to quarantine regulations, we have discontinued the growing and handling of Black Currants, also, Yellow Flowering Currants.

2-yr. No. 1 plants

Each, 40c Dozen, \$4.00 100, \$30.00

Cherry
Fays Prolific

White Grape
Wilder

Perfection, 50c each; \$5.00 per dozen

GOOSEBERRIES

2-yr. No. 1 plants

Each, 50c Dozen, \$6.00 100, \$40.00

Columbus (\$1.00 each) Josselyn
Downing

GRAPES

2-yr. No. 1 plants

Each, 50c Dozen, \$5.00 100, \$40.00

Agawam (Red)

Concord (Black)

Brighton (Red)

Delaware (Red)

Beta (Black)

Moore's Early (Black)

Campbells Early (Black)

Niagara (White)

Clinton (Black)

Worden (Black)

Concord, by the 100, \$30.00

ASPARAGUS

2-yr. No. 1 plants

Per 25, \$1.00 Per 100, \$3.00 Per 1000, \$15.00

Conovers Colossal Palmetto

Col. Mammoth White

Mary Washington

RHUBARB

Each, 35c Per 12, \$3.50 Per 100, \$20.00

Varieties

Linnaeus

Victoria

HORSE RADISH

Dozen, 75c Per 100, \$5.00

STANDARD APPLE TREES

Plant an Apple tree for its blossom—its fruit—its shade.

Those varieties marked (a) are of first degree of hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked (b) are recommended for general planting in latitude of central and southern Wisconsin.

Those marked (c) near Lake Michigan and in the protected locations.

Select 5-6 ft. Trees

Each, \$1.25 Doz., \$14.00 100, \$100.00

XX grade—Each, \$1.50 Doz., \$16.00

Ben Davis (c)	N. W. Greening (b)
Duchess (a)	Northern Spy (c)
Delicious (b)	Okebena (a)
Forest Winter (a)	P. W. Sweet (c)
Fameuse or Snow (b)	Patten Greening (a)
Gano (c)	Pewaukee (c)
Grimes Golden (c)	Red Astrachan (b)
Gol. Russet (c)	Salome (b)
Hibernal (a)	Scotts Winter (b)
Jonathan (c)	Tolman Sweet (b)
Liveland (a)	Tetofsky (a)
Longfield (a)	Windsor (b)
McIntosh (b)	Wolf River (b)
McMahon (b)	Wealthy (a)
Malinda (a)	Winesap (c)
Maiden Blush (c)	Yel. Transparent (a)

NOTE:—For the benefit of the customer sell those in dark face type.

Forest Winter

We consider this the best late keeping apple we have. The tree is a good grower and hardy, a good bearer, of fruit of better quality than Delicious. To what we say in our catalogue, we would add the following extracts from a letter received by us April 8, 1927, from W. T. Macoun, Dominion Horticulturist at The Central Experimental Farm, Ottawa, Canada. Speaking of the Forest Winter, he says, "We are particularly interested in this apple because it is one of the hardiest late keeping apples we have, and because of its very good quality, we have used it in our cross breeding work to try and obtain an apple of brighter color, which we have done.—I do not know of any other Nurseryman who offers this for sale except your own firm, and in fact, I thought we were about the only people who had this now."

Mr. Macoun learned we were growing this variety by reading our advertisement in Wisconsin Horticulture.

Crab Apples

Each, \$1.50 Doz., \$16.00

Florence (a)	Sweet Russet (a)
Hyslop (a)	Transcendent (a)
Martha (a)	Whitney (a)

CHERRIES

First Class 4-6 ft.

Each, \$1.50 Doz., \$16.00 100, \$125.00

Early Richmond	L. Montmorency
Eng. Morello	Wragg
Compass (see Plums)	Zumbra Cherry, \$2.00 each

Sweet Cherries will not succeed in Wisconsin. Can furnish Black Tartarian and Gov. Wood—\$2.00 each.

PLUMS (5-6 ft.)

Hansen's Hybrids (5-6 ft.)

Each, \$1.50 Doz., \$16.00 100, \$125.00

Compass (Cherry Plum)	Opata
Hanska	Sapa
Kahinta	

NEW VARIETIES OF HARDY PLUMS

That will put plum growing on an entirely new basis in the Northwest.

Each, \$1.75 Doz., \$20.00 100, \$150.00

Burwood	Monitor
Elliott	Tonka
Loring	Underwood

Japanese and European Plums

No. 1—5-6 ft.

Each, \$2.00 Doz., \$20.00

Abundance (Jap)	Lombard
Burbank (Jap)	Moore's Arctic
Bavays Green Gage	Yellow Gage
Bradshaw	

PEARS (2 yr.)

No. 1—5-6 ft.

Each, \$2.00 Doz., \$20.00 100, \$150.00

Anjou	Lawrence
Bartlett	Seckel
Flemish Beauty	Vermont Beauty
Kieffer	

Can furnish Dwarf Trees of these varieties at the same price.

NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut.....	5-6 ft.	\$2.00
Black Walnut.....	6-8 ft.	2.50
Butternut	5-6 ft.	2.00
Butternut	6-8 ft.	2.50

IF YOU DO NOT FIND IT LISTED
IN THIS BOOK DO NOT SELL IT.

SHADE AND ORNAMENTAL TREES

All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under ten feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot tree.

Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White, 6 to 8 ft.....	2.00	22.00	
Am. White, 8 to 10 ft.....	3.00	34.00	
Green Ash, 6 to 8 ft.....	2.00	22.00	
Green Ash, 8 to 10 ft.....	3.00	34.00	

Birch (Betula)

European White, 5 to 6 ft.....	2.50
European White, 6 to 8 ft.....	3.00
Cut Leaf Weeping, 5 to 6 ft.....	4.00
Cut Leaf Weeping, 6 to 8 ft.....	5.00

Box Elder (See Maple)

Catalpa

Speciosa, 6 to 8 ft.....	2.00
Speciosa, 8 to 10 ft.....	2.50
Speciosa, 2 inch.....	5.00
Bungeii, 1 yr. head.....	4.00
Bungeii, 2 yr. head.....	5.00

Crab (Pyrus)

Bechtel's Dbl. Flowering

2-3 ft.	2.00
3-4 ft.	3.00
4-5 ft.	4.00

Elm (Ulmus)

For street planting, there is no tree that equals the American White Elm. It is a fairly rapid grower, hardy and healthy.

Am. White, 6 to 8 ft., 7-8 to 1 in.	1.50	16.00	125.00
Am. White, 8-10 ft., 1 to 1¼ in.	2.00	20.00	150.00
Am. White, 8-10 ft., 1¼-1½ in.	2.50	28.00	
Am. White, 1½-2 in.	4.50	48.00	
Am. White, 2-2¼ in.	6.00	68.00	
Am. White, 2¼-2½ in.	7.00	80.00	
Am. White, 2½-2¾ in.	10.00		
Moline Elm, 6 to 8 ft.....	2.50	25.00	
Moline Elm, 8 to 10 ft.....	3.25	35.00	

Moline Elm, 1¼ in.	4.00	45.00
Moline Elm, 1½ in.	5.50	60.00
Vase Elm, 6 to 8 ft.	2.50	25.00
Vase Elm, 8 to 10 ft.	3.25	35.00
Vase Elm, 1¼ in.	4.00	45.00
Vase Elm, 1½ in.	5.50	60.00

Larger sizes priced on applications.

Camperdown Elm 5-6 ft. Grafted \$5.00 each—

Horse Chestnut (Aesculus)

	Each	Doz.	Per 100
Eu. White Flowering, 5 to 6 ft.,	3.00		
Eu. White Flowering, 6 to 8 ft.	5.00		

Honey Locust (Gleditsia)

Honey Locust, 5 to 6 ft.	1.00
Honey Locust, 6 to 8 ft.	1.50

Linden (Tilia)

Am. Basswood, 6 to 8 ft.	2.00	22.00
Am. Basswood, 8 to 9 ft.	3.00	
Am. Basswood, 9 to 10 ft.	5.00	

Maple (Acer)

Ash Leaf or Box Elder, 6-8 ft.	1.00	11.00	75.00
Ash Leaf or Box Elder, 8-10 ft.	1.50	17.00	
Ash Leaf or Box Elder			
1¼ to 1½ in. caliper.	2.50	28.00	
Ash Leaf or Box Elder			
1½ to 2 in. caliper.	3.50	38.00	
Silver or Soft Maple, 6-8 ft.	1.00	11.00	80.00
Silver or Soft Maple, 8-10 ft.	2.00	22.00	
Silver or Soft Maple			
1½ to 2 in caliper.	4.00		
Silver or Soft Maple			
2 to 2½ in. caliper.	6.00		
Weirs Cut Leaf, 6 to 8 ft.	4.00		
Weirs Cut Leaf, 8 to 10 ft.	5.00		

Norway Maple

We have a limited amount of this fine shade tree in the 6 to 8 and 8 to 10 foot size to offer this season.

6 to 8 ft.	3.50
8 to 10 ft.	5.00
8 to 10 ft., 1½ to 1¾ in.	8.00

Schweidler or Red Leaf Maple

We can offer a few of these in the smaller sizes only.

6 to 8 ft., Whips, not branched	5.00
6 to 8 ft., somewhat branched.	7.00
8 to 10 ft., somewhat branched.	10.00

Sugar or Hard Maple

A nice lot of this splendid tree, not as rapid a grower as some. There is, however, nothing better when fully matured.

	Each	Doz.	Per 100
Sugar or Hard, 6 to 8 ft.....	2.50	28.00	
Sugar or Hard, 8 to 10 ft.....	4.00	40.00	
Sugar or Hard, 1½ inch.....	5.00		

Mulberry (Morus)

Russian Mulberry, 5 to 6 ft.....	1.00	11.00	
Russian Mulberry, 6 to 8 ft.....	1.50	16.00	
Weeping Mulberry, 5-6 ft. stems			
1 yr. heads.....	5.00		
2 yr. heads.....	6.00		

Mountain Ash (Sorbus)

European Mt. Ash, 5 to 6 ft.....	2.50		
European Mt. Ash, 6 to 8 ft.....	3.50		
European Mt. Ash, 8 to 9 ft.....	4.50		

Oak (Quercus)

Burr Oak, 6 to 8 ft.....	5.00		
Pin Oak, 6 to 8 ft.....	5.00		
Red Oak, 6 to 8 ft.....	5.00		

Poplar (Populus)

Bolleana, 6 to 8 ft.....	3.00		
Bolleana, 8 to 10 ft.....	4.00		
Carolina, 6 to 8 ft.....	1.00	11.00	75.00
Carolina, 8 to 10 ft.....	1.50	16.00	125.00
Carolina, 1¼ to 1½ in.....	2.50	28.00	
Carolina, 1½ to 2 in.....	4.00	46.00	
Lombard, 6 to 8 ft.....	1.50	16.00	
Lombard, 8 to 10 ft.....	2.00	22.00	
Silver, 6 to 8 ft.....	2.00		
Silver, 8 to 10 ft.....	3.00		
Simoni, 6 to 8 ft.....	1.50		

Salisburia (Ginko)

Maiden Hair Tree, 6 to 8 ft.....	2.50		
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Sycamore (Platanus)

American, 6 to 8 ft.....	3.00		
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Thorn (Crateagus)

Coccinea, 3 to 4 ft.....	2.00		
Crux-Galli, 3 to 4 ft.....	2.00		

Tree of Heaven (Alianthus)

Glandulosa, 5 to 6 ft.....	2.00		
Glandulosa, 6 to 8 ft.....	3.00		

Willow (Salix)

Golden, 6 to 8 ft.....	1.00	11.00
Golden, 8 to 10 ft.....	1.50	16.00
Laurel Leaf, 6 to 8 ft.....	1.00	11.00
Laurel Leaf, 8 to 10 ft.....	1.50	16.00
Nioba Golden Weeping, 6 to 8 ft.	1.00	11.00
Nioba Golden Weeping, 8-10 ft.	1.50	16.00
Wisconsin Weeping, 6 to 8 ft.....	1.50	16.00
Wisconsin Weeping, 8 to 10 ft.	2.00	22.00

Evergreens

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling evergreens and for this reason we do not make a free replacement on evergreen losses.

Arbor Vitae (Thuja)

	Each	Doz.	Per 100
American, 10 to 12 in.....	.50	5.00	40.00
American, 12 to 18 in.....	.75	7.50	65.00
American, 18 to 24 in.....	1.25	14.00	100.00
American, 2 to 3 ft.....	2.00	22.00	

Pine (Pinus)

Scotch Pine, 18 to 24 in.....	1.50	16.00
Scotch Pine, 2 to 3 ft.....	2.50	28.00
White Pine, 18 to 24 in.....	1.50	16.00
White Pine, 2 to 3 ft.....	2.50	28.00

Spruce (Picea)

Black Hills, 18 to 24 in.....	2.00		
Norway, 12 to 18 in.....	.75	7.50	60.00
Norway, 18 to 24 in.....	1.00	11.00	75.00
Norway, 2 to 2½ ft.....	1.50	16.00	

Evergreens dug with a ball of dirt and burlaped.

The following list of Evergreens are selected specimens and will be dug and delivered with a ball of dirt. Trees handled in this way and properly cared for are very sure to succeed.

Arbor Vitae

American, 2 to 3 ft.....	4.00
American 3 to 4 ft.....	6.00
American, 4 to 5 ft.....	8.00
Golden, 2 to 3 ft.....	7.00
Golden, 3 to 4 ft.....	10.00
Globe Arbor Vitae, 12 to 15 in.	4.00
Globe Arbor Vitae, 15 to 18 in.	5.00
Pyramid, 2 to 2½ ft.....	6.00
Pyramid Arbor Vitae, 2½ to 3 ft.	7.00

Pyramid Arbor Vitae, 3 to 4 ft.	10.00
Pyramid Arbor Vitae, 4 to 4½ ft.	15.00
Pyramid Arbor Vitae, 4½ to 5 ft.	18.00
Siberian Arbor Vitae, 12 to 18 in.	4.00
Siberian A. V., 18 to 24 in.....	6.00

Fir

Each

Balsam Fir, 18 to 24 in.....	4.00
Balsam, 2 to 3 ft.....	5.00
Balsam, 3 to 4 ft.....	10.00
Concolor, 2 to 3 ft.....	10.00
Concolor, 3 to 4 ft.....	15.00
Douglas, 2 to 3 ft.....	6.00

Juniper (Juniperus)

Cannarti, 2 to 3 ft.....	9.00
Cannarti, 3 to 4 ft.....	10.00
Communis, 18 to 24 in. spread....	5.00
Communis, 2 to 3 ft. spread....	6.00
Communis, Aurea, 18 to 24 in. spread.....	6.00
Elegantissima, 2 to 2½ ft.....	10.00
Elegantissima, 2½ to 3 ft.....	12.00
Horizontalis, 18 to 24 in.....	4.00
Horizontalis, 2 to 3 ft. spread....	5.00
Juniper Glauca, 2 to 3 ft.....	9.00
Juniper Glauca, 3 to 4 ft.....	10.00
Juniper Glauca, 4 to 5 ft.....	15.00
Pfitzeriana, 18 to 24 in.....	5.00
Pfitzeriana, 2 to 2½ ft.....	6.00
Pfitzeriana, 2½ to 3 ft.....	8.00
Pfitzeriana, 3 to 3½ ft.....	10.00
Savin, 12 to 15 in spread.....	4.00
Savin, 18 to 24 in. spread.....	5.00
Tamariscifolia, 15-18 in. spread	6.00
Tamariscifolia, 18-24 in. spread	8.00
Virginiana, 2 to 3 ft.....	5.00
Virginiana, 3 to 4 ft.....	7.00
Virginiana, 4 to 5 ft.....	10.00

Pine (Pinus)

Austrian Pine, 2 to 3 ft.....	8.00
Austrian Pine, 3 to 4 ft.....	10.00
Mugho Pine (dwarf), 15 to 18 in.	6.00
Mugho Pine (dwarf), 18 to 24 in.	8.00
Scotch, 2 to 3 ft.....	4.00
Scotch, 3 to 4 ft.....	6.00
White, 2 to 3 ft.....	5.00
White, 3 to 4 ft.....	8.00
White, 4 to 5 ft.....	12.00

Spruce (Picea)

Black Hills, 2 to 3 ft.....	8.00
Black Hills, 3 to 4 ft.....	10.00
Colorado Green, 2 to 3 ft.....	10.00
Colorado Blue, 3 to 4 ft.....	35.00
Colorado Blue, 2 to 2½ ft.....	25.00
Koster, 4 ft. and up sold only according to specimens selected, from \$50.00 up.	
Norway Spruce, 2 to 3 ft.....	3.50
Norway Spruce, 3 to 4 ft.....	5.00
Norway Spruce, 4 to 5 ft.....	10.00

FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

	Each	Doz.	Per 100
Aronia Arbutifolia, 2 to 3 ft.....	1.50	16.00	100.00
Aronia Melanocarpa, 2 to 3 ft.....	1.00	11.00	
Acer, Ginnale, Sib. Maple, 2-3 ft.....	1.00	11.00	
Acer, Ginnale Sib. Maple, 3-4 ft.....	1.50	16.00	
Acacia (Moss Locust) 2-3 ft.....	1.50	16.00	
Almond DbL. Pink, 2-3 ft.....	1.50	16.00	
Almond DbL. White, 2-3 ft.....	1.50	16.00	
Aralia Pentaphylla, 2-3 ft.....	1.00	11.00	
Aralia Spinosa, 3-4 ft.....	2.00	22.00	
Barberry Box, 12 to 15 in.....	.75	8.00	
Barberry (Japanese) red, 10 to 12 in.	1.00	11.00	
Barberry (Japanese) red, 12 to 18 in.	1.50	16.00	
Barberry Thunbergii, 10-12 in....	.35	3.50	25.00
Barberry Thunbergii, 15-18 in....	.50	5.00	35.00
Barberry Thunbergii, 18-24 in....	.60	6.00	45.00
Barberry Thunbergii, 2 ft.....	.75	7.50	60.00

There is nothing better for a low hedge than the Thunberg Barberry. It requires very little trimming, foliage is brilliant in the Fall and the red berries are attractive all Winter.

Buckthorn (common), 12-18 in....			25.00
Buckthorn (common), 18-24 in....			30.00
Buckthorn (common), 2-3 ft.....	.75	7.50	55.00
Calycanthus Florida, 18-24 in....	1.50		
Chionanthus (White Fringe), 18-24 in.....	2.00		
Clethra Alnifolia, 18-24 in.....	1.50		
Cotoneaster Acutifolia, 12-18 in.....	.50	5.00	35.00
Cotoneaster Acutifolia, 18-24 in.....	.75	7.50	50.00
Cotoneaster Acutifolia, 2-3 ft.....	1.00	11.00	

	Each	Doz.	Per 100
Cornus (Dogwood)			
Elegantissima, 2 to 3 ft.....	1.50	16.00	
Cornus Lutea, 2 to 3 ft.....	1.00	11.00	
Spaethii, 2 to 3 ft.....	1.50	16.00	
Siberica, 2 to 3 ft.....	1.00	10.00	
Deutzia			
Deutzia Pride of Rochester			
2 to 3 ft.....	1.00	11.00	
Deutzia Gracilis, 18 to 24 in.....	1.00	11.00	
Euonymus (Strawberry Tree)			
Euonymus Am. Burning Bush			
2 to 3 ft.....	1.50	16.00	
Euonymus Alatus, 18-24 in.....	1.25	14.00	
Euonymus Alatus, 2 to 3 ft.....	1.50	16.00	
Euonymus Bungeanus, 2 to 3 ft.....	1.50		
Euonymus Bungeanus, 3-4 ft.....	2.00		
Eleagnus (Oleaster)			
Eleagnus Angustifolia, 2-3 ft.....	1.00	11.00	
Eleagnus Angustifolia, 3-4 ft.....	1.25	12.50	
Elder (Sambucus)			
Elder Common, 2-3 ft.....	1.00	11.00	
Elder Golden, 2-3 ft.....	1.00	11.00	
Elder Golden, 3-4 ft.....	1.25	12.50	
Elder Red Berried, 2-3 ft.....	1.25	12.50	
Elder Cut Leaf, 2-3 ft.....	1.00	11.00	
Forsythia (Golden Bell)			
Forsythia Intermedia, 2-3 ft.....	1.00	11.00	
Forsythia Suspensa, 2-3 ft.....	1.00	11.00	
Fringe			
Fringe (Purple), 18-24 in.....	2.00		
Hydrangea			
Hydrangea Arborescens, 18 inch	1.00	11.00	
Hydrangea Arborescens, XX.....	1.25	14.00	
Hydrangea Paniculata Grand			
2 to 3 ft.....	1.00	11.00	
Hydrangea Paniculata Grand			
XX	1.25	14.00	
Hydrangea Paniculata Grand			
Tree Form No. 1.....	3.00		
Hippophae (Sea Buckthorn)			
Hippophae Rhamnoides, 2-3 ft.	1.00	11.00	
Hazelnut			
Hazelnut (Common), 2-3 ft.....	1.00		

Honeysuckle (Bush Lonicera)

	Each	Doz.	Per 100
Honeysuckle Bella Albida, 2-3 ft	.75	7.50	50.00
Honeysuckle Bella Albida, XX	1.00	11.00	65.00
Honeysuckle Grandiflora, 2-3 ft.	.75	7.50	50.00
Honeysuckle Grandiflora, XX	1.00	11.00	65.00
Honeysuckle Morrowi, 18-24 in.	.75	7.50	50.00
Honeysuckle Morrowi, 2-3 ft.	1.25	12.50	75.00
Honeysuckle Pink Tar., 2-3 ft.	.75	7.50	50.00
Honeysuckle Pink Tar., XX	1.00	11.00	65.00

High Bush Cranberry

High Bush Cranberry, 2-3 ft.	1.25	14.00
High Bush Cranberry, 3-4 ft.	1.50	16.00

Kerria Japonica

Kerria Japonica	1.00
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Lilac (See Syringa)**Philadelphus (Commonly known as Syringa)**

Philadelphus Coronarius, 2-3 ft.	1.00	11.00	65.00
Philadelphus DbI. Flowering			
18 to 24 in.	1.00	11.00	
Philadelphus Golden Leaf,			
18 to 24 in.	1.50	16.00	
Philadelphus Grandiflora, 2-3 ft.	1.00	11.00	65.00
Philadelphus Lemoine, 2-3 ft.	1.00	11.00	
Philadelphus Virginal, 18 to 24			
in.	1.00	11.00	
Philadelphus Virginal, 2 to 3 in.	1.50	16.00	

Prunus (Ornamental Plums)

Prunus Newport (Red Leaf)		
2 to 3 ft.	1.50	
Prunus Newport (Red Leaf)		
3 to 4 ft.	2.00	
Prunus Pissardi, 3-4 ft.	2.00	
Prunus Triloba, 2-3 ft.	1.50	
Prunus Triloba, 3-4 ft.	2.00	

The Triloba is better than the Flowering Almond.

Privet (Ligustrum)

Privet Amoor River North			
12 to 18 in.	.30	3.50	25.00
Privet Amoor River North			
18 to 24 in.	.40	4.50	35.00
Privet Amoor River North			
2 to 3 ft.	.50	5.50	45.00
Privet Regals, 18-24 in.	.75	8.00	55.00

Quince

Quince Japan, 18-24 in.	1.50	16.00
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Rhodotypos

	Each	Doz.	Per 100
Rhodotypos Kerrioides, 2-3 ft.....	1.00	11.00	
Syringa (See Philadelphus)			

Syringa comonly known as Lilacs

Syringa Common Purple, 2-3 ft.	1.00	11.00	75.00
Syringa Common Purple, 3-4 ft.	1.50	16.00	
Syringa Common White, 2-3 ft.	1.00	11.00	75.00
Syringa Common White, 3-4 ft.	1.50	16.00	
Syringa Japonica, 2 to 3 ft.....	1.50	16.00	
Syringa Japonica, 3 to 4 ft.....	2.50		
Syringa Rothomagensis (Best Persian) 2-3 ft.....	1.50	16.00	
Syringa Rothomagensis (Best Persian, 3-4 ft.....	2.00	22.00	

Named Varieties

Belle de Nancy (Dbl), 2-3 ft.....	2.00	22.00	
Belle de Nancy (Dbl), 3-4 ft.....	2.50		
Chas. Joly, 2 to 3 ft.....	1.50	16.00	
Chas. Joly, 3 to 4 ft.....	2.50		
Chas. X (Single), 2-3 ft.....	2.00	22.00	
Chas. X (Single), 3-4 ft.....	2.50		
Ludwig Spaeth (Single), 2-3 ft.	2.00	22.00	
Ludwig Spaeth (Single) 3-4 ft.	2.50		
Marie le Graye (Single) 2-3 ft.	2.00	22.00	
Marie le Graye (Single) 3-4 ft.	2.50		
Mad. Cassimer Perier, 2 to 3 ft.	1.50	16.00	
Mad. Cassimer Perier, 3 to 4 ft.	2.50		
Mad. Le Moine (Dbl.) 2-3 ft.....	2.00	22.00	
Mad. Le Moine (Dbl.) 3-4 ft.....	2.50		
Pres. Grevey (Dbl.) 2-3 ft.....	2.00	22.00	
Pres. Grevey (Dbl.) 3-4 ft.....	2.50		
Villosa (Single) 2-3 ft.....	1.50	16.00	
Villosa (Single) 3-4 ft.....	2.00		
Virginite, 2 to 3 ft.....	1.50	16.00	
Virginite, 3 to 4 ft.....	2.50		

Snowball

Snowball Common, 2-3 ft.....	1.25	14.00	
Snowball Common, 3-4 ft.....	1.50	16.00	

Spirea

Spirea Arguta, 2-3 ft.....	1.00	11.00	
Spirea Anthony Waterer, 12 to 18 in.....	1.00	11.00	85.00
Spirea Anthony Waterer, 18 to 24 in.....	1.25	14.00	100.00
Spirea Billardi, 2-3 ft.....	1.00	11.00	
Spirea Bethlehemensis, 2-3 ft.....	1.25	14.00	
Spirea Collosa Alba, 18-24 in.....	1.00	11.00	
Spirea Froebeli, 12-18 in.....	.75	8.00	55.00
Spirea Froebeli, 18-24 in.....	1.00	11.00	85.00
Spirea Opulifolia, 2-3 ft.....	1.00	11.00	65.00
Spirea Opulifolia Aurea, 2-3 ft.	1.00	11.00	65.00

Sumac (Rhus)

	Each	Doz.	Per 100
Spirea Prunifolia, 2-3 ft.....	1.00	11.00	
Spirea Sorbifolia, 2-3 ft.....	1.00	11.00	
Spirea Thunbergi, 18 to 24 in....	1.00	11.00	
Spirea Van Houttei, X.....	.75	8.00	50.00
Spirea Van Houttei, XX.....	1.00	11.00	65.00
Spirea Van Houttei, XXX.....	1.50	16.00	

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

Snowberry (Symphoricarpos)

Snowberry White, 2-3 ft.....	1.00	11.00	65.00
Snowberry Red, 2-3 ft.....	1.00	11.00	65.00
Sumac Dwarf, 18-24 in.....	1.00	11.00	
Sumac Common, 2-3 ft.....	1.00	11.00	
Sumac Staghorn, Typhina, 2-3 ft	1.00	11.00	
Sumac Cut Leaf, 2-3 ft.....	1.00	11.00	

Tamarix

Tamarix Amurensis, 2-3 ft.....	1.00	11.00	
Tamarix Amurensis, 3-4 ft.	1.25	14.00	

Viburnum

Viburnum Dentatum, 2-3 ft.....	1.00	11.00	75.00
Viburnum Lantana, 2-3 ft.....	1.25	14.00	85.00
Viburnum Opulus (See High Bush Cranberry)			
Viburnum Opulus Sterilis (See Snowball)			

Weigela (Diervilla)

Weigela Eva Rathke, 18-24 in....	1.00	11.00	
Weigela Eva Rathke, 2-3 ft.....	1.50	16.00	
Weigela Rosea, 2-3 ft.....	1.00	11.00	
Weigela Variegated Leaf, 2-3 ft.	1.25		

Witch Hazel (Hamamelis)

Witch Hazel Virginica.....	1.00	11.00	
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CLIMBING VINES

(Good Strong Plants)

Ampelopsis (Ivy)

Ampelopsis Quinquefolia, 2 yr.....	.75	8.00	
Ampelopsis Engelmannii, 2 yr.....	1.00	10.00	65.00
Ampelopsis Engelmannii, 3 yr.....	1.25	12.50	
Ampelopsis Veitchi (Boston Ivy)	1.00	11.00	
Amelopsis Veitchi XX (Boston Ivy)	1.25	13.00	
Dutchman's Pipe.....	2.00		

Bittersweet

Bittersweet (Celastrus).....	1.00	10.00
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Trumpet Flower Radicans

Trumpet Flower Radicans.....	1.00	11.00
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CLEMATIS

2 yr. No. 1

Jackmanii, Purple.....	1.50	
Henryii, White.....	1.50	
Mad. Ed. Andre, Red.....	1.50	
Coccinea, Red.....	1.00	
Paniculata, White.....	1.00	
Paniculata XX, White.....	1.25	
Virginiana, White.....	1.00	

Lonicera (Honeysuckle)

Halls Japan.....	1.00	10.00
Scarlet Trumpet.....	1.00	10.00
Matrimony Vine	1.00	10.00
Myrtle (Vinca Minor).....	.25	2.50

Wisteria

Wisteria (Purple).....	1.00	11.00
Wisteria (Purple) XX.....	1.50	15.00

ROSES**Strong Field Grown Plants**

	Each	Doz.
Price unless noted.....	1.25	13.00

Varieties marked H. P. are Hybrid Perpetual.
Those marked H. T. are Hybrid Teas. These are
not as hardy as the H. P. but are freer bloomers.

- American Beauty H. P. (Deep Pink) \$1.50.
- Alfred Colomb H. P. (Crimson)
- Baron Bonstetten H. P. (Dark Red)
- Clio H. P. (Satiny Pink)
- Clothilde Soupert H. P. (Pink) \$1.50
- Earl of Dufferin H. P. (Dark Red)
- Frau Karl Druschki H. P. (White)
- Gruss an Teplitz H. T. (Bright Scarlet Crimson)
- Gen Jacqueminot H. P. (Red)
- Gen Washington H. P. (Crimson)
- Hermosa Ben. (Pink) \$1.50
- J. B. Clark H. P. (Deep Scarlet)
- John Hopper H. P. (Bright Rose)
- La France H. T. (Pink) \$1.50
- Magna Charter H. P. (Pink)
- Margaret Dickson H. P. (White)
- M. P. Wilder H. P. (Cherry Red)
- Paul Neyron H. P. (Pink)
- Prince Cam. de Rohan H. P. (Dark Red)
- Soliel de Or (Yellow) \$1.50
- Ulrich Brunner H. P. (Bright Red)

Miscellaneous

Baby Rambler (Crimson)
Baby Rambler (Pink)
Baby Rambler (White)
Harrison Yellow
Hugonis \$1.50
Mad. Plantier (White)
Persian Yellow
Sweet Brier \$1.50

Moss Roses

Blanch Moreau (White)
Crested Moss (Deep Pink)
Henry Martin (Red)
Salet (Light Rose)

Climbing Roses

Baltimore Belle (Blush)
Climbing American Beauty (Pink) \$1.50
Crimson Rambler (Red)
Dorothy Perkins (Pink)
Excelsa (Red)
Flower of Fairfield (Red)
Paul's Scarlet (Red) \$1.50
Queen of Prairie (Pink)
Seven Sisters (Pink)
Tausendschon (Pink)
White Dorothy Perkins
Wichuriana (Single White)
Yellow Rambler

Hybrid Rosa Rugosa

Amelia Gravereaux (Red) \$1.50
Blanch de Coubert (White)
Conrad F. Meyer (Pink)
F. J. Grootendorst (Red)
Pink Grootendorst \$2.00
Hansa (Red)
Sir Thos. Lipton (White)
Rosa Rugosa Alba (Single White) \$1.00 Each,
\$10.00 Doz.
Rosa Rugosa Rubra (Single Pink) \$1.00 Each,
\$10.00 Doz.

SELL STRAWBERRIES FOR
SPRING PLANTING ONLY.

HARDY PERENNIALS

	Each	Doz.	Per 100
Price unless noted.....	.40	4.00	30.00
Achillea (The Pearl)	Lily of Valley Pips 15c		
Astilbe 50c	Meehan Mallow, Separate		
Aquilegia	colors 50c		
Aster	Delphinium		
Asclepias	Digitalis		
Bleeding Heart \$1.00	Funkia 50c		
Boltonia	Gaillardia		
Campanula 50c	Poppy Oriental 50c		
Coreopsis	Pyrethrum Uliginosum		
Elder Daisy 50c	Pryethum Hybridum		
Gypsophila	Rudbeckia		
Hardy Garden Pink	Statice Latifolia		
Helianthus	Salvia		
Hemerocallis	Scabiosa		
Hollyhock	Sedum		
Lychnis	Shasta Daisy		
Physostegia	Veronica		
Platycodon	Yucca 50c		
Lily of Valley Clumps	Monarda		
Linum Perenne			

IRIS

Prices40	4.00	30.00
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Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

Augustina, Yellow and Bronze
 Celeste, Light Blue
 Caprice, rosy red
 Florentina Alba, nearly white
 Her Majesty, pink
 Mad. Chereau, white edged blue,
 Parasensis, dark blue
 Pumila, low, dark blue, early
 Rhein Nixe, white and violet blue
 Sherwin Wright Golden Yellow
 Walhalla, early, blue

JAPAN IRIS

	Each	Doz.	Per 100
Prices75	7.50	50.00

Blooms later in the season than the other Iris.
 Thrives best in a moist location.

SIBERIAN IRIS

Prices50	5.00	
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Purple, White.

HARDY LILIES

Prices, 50c each; \$5.00 per doz.

Canadense	Regal
Candidum	Tigrinum single
Superbum	Tigrinum double

Candidum must be planted in the fall

PEONIES

(Good Strong Plants)

Prices unless noted.....	1.00	11.00	70.00
Baroness Schroeder (White Shaded Pink)	2.00		
Couronne d' Or (Creamy White)			
Edulis Superba (Dark Pink)			
Eugenie Verdier (Light Pink)	1.50		
L Eclatante (Dark Red)			
Karl Rosenfield (Dark Velvety red)	2.00		
Felix Crusse (Bright Red)			
Festive Maxima (White)			
Mad. Lebon (Deep Pink)			
Perfection (Dark Pink)			
Pres. Taft (very fine pink)	2.00		
Officinalis Rubra (Early Red)	\$1.50	Each.	
Sarah Bernhard (apple blossom pink)	2.50		
Double Peonies not named in White, Pink and Red.			

PHLOX

(Strong field grown Plants)

Prices40	4.00	30.00
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Varieties

Annie Cook (light pink)
 B. Compte (Dark red)
 Champs Elysee (dark purple)
 Eclairer (Rosy Magenta)
 Ferd. Cortez (Red)
 Mrs. Jenkins (White)
 Miss Lingard (White, Lilac Eye)
 Prof. Virchow (orange scarlet)
 Pantheon (Pink)
 Richard Wallace (White, Pink Eye)
 Rynstrom (Deep Pink)
 Reinlander (Salmon Pink)
 Sir Ed. Landseer (Bright Crimson)
 Von Hockberg (Deep Crimson)
 Sublata Rose (Pink)
 Sublata (White)

ORNAMENTAL GRASSES

Price .75

Eulalias
Erianthus
Phalaris

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

CANNAS

	Each	Doz.	Per 100
Price35	3.50	25.00
Indiana, (Orange) 6 ft. Green Leaf			
King Humbert, (Red) 4 ft. Bronze Leaf			
Pillar of Fire, (Red) 6-8 ft. Green Leaf			
Mrs. Alf. Conard (Pink) 4 ft. Green Leaf			
City of Portland (Pink) 3½ ft. Green Leaf			
Wabash (Pink) 4 ft. Bronze Leaf			
Wyoming (Orange) 7 ft. Bronze Leaf			

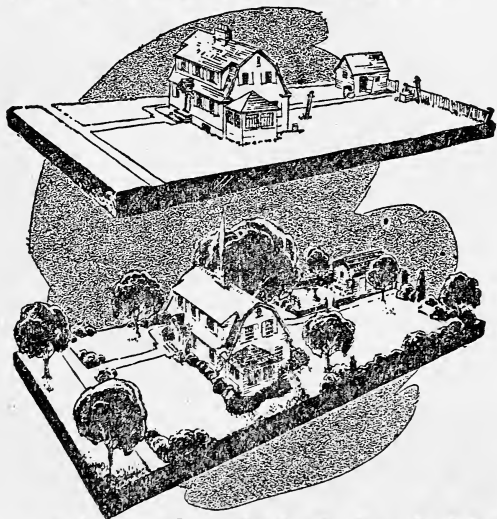
DAHLIAS

Mixed35	3.50
Cactus, Decorative, Show, Fancy and Pompon.....	.50	5.00
Peony Flowered.....	.75	8.00

GLADIOLUS

Price named sorts.....	.35	3.50	25.00
Price Mixed.....	.15	1.50	12.00
Anna Eberius (purple)	Lily White (white)		
America (Pink)	Mrs. Dr. Norton (pink and white)		
Black Hawk (Red)	Mrs. Francis King (Red)		
Baron Hulot (Blue)	Panama (Pink)		
Crimson Glow (crimson)	Peace (White)		
Gold Drop (yellow)	Prince of Water (salmon pink)		
Hally (Salmon)	Prinepine (Scarlet)		
Hereda (Mauve)	Rose Ash (old rose)		
Ida Van (Orange red)	Schwaban (Yellow)		
Le Marechal Foch (light pink)			

"It's not a Home-



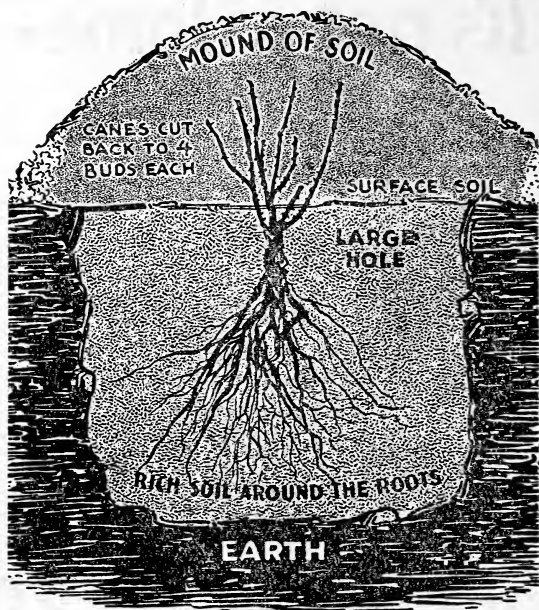
until it's PLANTED

You would select the well-planted home, of course, for you appreciate that a home is not a home until it is surrounded by beautiful trees, shrubs, flowers, vines, etc. They are necessary to create an atmosphere of comfort, happiness and prosperity.

Truly, the house upon bare or poorly planted grounds is only a house. "It's not a Home Until It's Planted."

Let us help you with your plans. There is no charge for this service.

HOW TO PLANT ROSES



The secret of success in planting roses is **First**, to cut back the tops severely; **Second**, to water the plants thoroughly; **Third**, to cover the newly set plants with a mound of soil.

Do not expose their roots to sun or wind, to dry out.

Prune all the canes so that not more than four buds remain on a cane. This is very important.

Put in the plant and half fill the hole with top-soil. Do not use manure. Tramp the soil down hard and pour in four gallons of water.

Next, draw a mound of soil up over the bush, fully 6 to 10 inches high, thus burrying the bush completely and protecting the canes from drying out before growth begins.

Allow mound of soil to remain until the new growth has pushed through it fully six inches, then hoe the mound down gradually.

When planting roses in the fall, mulch the mounds with straw or strawy manure after the first hard freeze.

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THE COE, CONVERSE & EDWARDS CO. GUARANTEE

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, EXCEPT EVERGREENS. Those will be replaced at half-price, provided we are notified of the loss by October 1st after delivery.

MEMORANDUM

SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and **sell only varieties that are listed.**

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.

NUMBER OF TREES OR PLANTS TO SET AN ACRE

The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½	9680
3½x2	6222
3x4	3630
3x5	2904
3x7	2074
4x2	5445
4x4	2722
4x5	2178
8x6	908
8x8	680
10x10	435
18x18	134
20x20	108
25x25	69
30x30	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.

